



Real estate agent Gregg Gard specializes in La Quinta properties.



WELCOME HOME

Living in La Quinta has numerous benefits for golfers

Gregg Gard has been the top-producing real estate agent at California Lifestyle Realty in La Quinta for the past eight years, and if you ask him why people should move to the city set amid the Santa Rosa Mountains, he has a simple answer.

“La Quinta really is the Gem of the Desert,” he said. “I’ve lived in numerous places and traveled all over, and La Quinta is by far the best place to live – year round if you choose to.”

One of the biggest benefits, Gard says, is that whatever a homebuyer’s budget, they can find something affordable that works for their wants and needs.

“PGA WEST has properties from \$200,000 up to \$7 million,” he said. “For many coastal clients of mine in Los

Angeles, Seattle, San Diego, and Portland, they have found that in our market they can find 2-to-3 times the property for half the cost of where they came from.”

Another big draw to the area is golf, especially at PGA WEST, Gard said. With five resort courses and four private courses, PGA WEST is ideal for those who love the game, and those who enjoy other activities such as tennis, hiking, and great dining.

The only problem, though, is the scarcity of available listings in La Quinta.

“Remember back in April and May of 2020, when no one could find toilet paper?” he said. “The real estate market now is just like that for finding houses.”

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